

Tableau[®]X

GROSS SUGGESTED RETAIL PRICE

Maximum Dimensions in Inches (Width x Height or Height x Width)*

	8	12	16	20	24	28	32	36	40	44	48	54	60	66	72	78	84	90	96
8	33	50	67	83	100	117	133	150	167	183	200	225	250	275	300	325	350	375	400
12	50	75	100	125	150	175	200	225	250	275	300	338	375	413	450	488	512	548	585
16	67	100	133	167	200	233	267	300	333	367	400	450	500	536	585	634	683	731	780
20	83	125	167	208	250	292	333	375	417	458	500	548	609	670	731	792	853	914	975
24	100	150	200	250	300	350	400	450	500	536	600	658	731	804	878	951	1024	1097	1170
28	117	175	233	292	350	408	467	525	583	642	683	768	853	938	1024	1109	1194	1280	1365
32	133	200	267	333	400	467	520	600	667	715	780	878	975	1073	1170	1268	1365	1425	1520
36	150	225	300	375	450	525	600	675	731	804	878	987	1097	1207	1316	1426	1496	1603	1710
40	167	250	333	417	500	583	667	731	813	894	975	1097	1219	1341	1425	1544	1663	1781	1900
44	183	275	367	458	536	642	715	804	894	983	1073	1207	1341	1437	1568	1698	1829	1959	2090
48	200	300	400	500	600	683	780	878	975	1073	1170	1316	1425	1568	1710	1853	1995	2138	2280
54	225	338	450	548	658	768	878	987	1097	1207	1316	1443	1603	1763	1924	2084	2244	2405	2565
60	250	375	500	609	731	853	975	1097	1219	1341	1425	1603	1781	1959	2138	2316	2494	2672	2850
66	275	413	536	670	804	938	1073	1207	1341	1437	1568	1763	1959	2155	2351	2547	2743	2939	3053
72	300	450	585	731	878	1024	1170	1316	1425	1568	1710	1924	2138	2351	2565	2779	2993	3122	3330
78	325	488	634	792	951	1109	1268	1426	1544	1698	1853	2084	2316	2547	2779	3010	3157	3382	3608
84	350	512	683	853	1024	1194	1365	1496	1663	1829	1995	2244	2494	2743	2993	3157	3399	3642	3885
90	375	548	731	914	1097	1280	1425	1603	1781	1959	2138	2405	2672	2939	3122	3382	3642	3902	4163
96	400	585	780	975	1170	1365	1520	1710	1900	2090	2280	2565	2850	3135	3330	3608	3885	4163	4440
108	439	658	878	1097	1316	1496	1710	1924	2138	2351	2565	2886	3122	3527	3746	4058	4371	4683	4995
120	488	731	975	1219	1425	1663	1900	2138	2375	2613	2850	3122	3469	3919	4163	4509	4856	5203	5550
132	536	804	1073	1341	1568	1829	2090	2351	2613	2874	3053	3434	3816	4311	4579	4960	5342	5723	6105
144	585	878	1170	1425	1710	1995	2280	2565	2850	3053	3330	3746	4163	4579	4995	5411	5828	6244	6660

* Contact us if you need a quick estimate for decorative grilles that exceed the dimensions provided above.

Reseller Multiplier does not apply to options & surcharges below this line

Product Features, Options & Surcharges

Chart Regions (Flat-fee per piece determined by dimensions in regions above)		I	II	III	IV
Faux Iron for Indoor/Outdoor Use	Standard MDF substrate & finish	\$0	\$0	\$0	\$0
Elements for Indoor Use	Premium MDF substrate & finish	\$40	\$100	\$200	\$300
Elements for Outdoor Use	Premium MDF substrate & finish w/protective exterior coating	\$65	\$135	\$250	\$400
Veneer (Indoor Use only)	Premium MDF w/hardwood veneer & restored woodgrain finish	\$50	\$150	\$300	\$450
Double-Sided Beveling	Bevel on front & back sides. Not available on Veneer	\$25	\$50	\$100	\$150
Rush-15 Production Priority**	Order upgraded to 15 business days production priority	\$30	\$75	\$150	\$250
Select a Tableaux Design	No charge for standard Tableaux design (includes 1 revision)	\$25 p/additional revision			
Select a Custom Design	Modify your design or create new design (includes 1 revision)	\$45 flat fee, \$25 p/add rev			
Custom Finish Colors	Specify Sherwin Williams, Benjamin Moore or Modern Masters	Min. \$200 p/color			

Specialty Hardware Options & Surcharges - For Indoor Use Only

Chart Regions (Flat-fee per piece determined by dimensions in regions above)		I	II	III	IV
SnugSeal™ Rubber Gasket	Attached to borders. Color-matched for Faux Iron only. Available in White or Black for Veneer & Elements	\$40	\$75	\$125	\$175
Groove & Spline w/Solar Screen	Pre-installed. Choose color and openness (Mermet E-screen)	\$50	\$100	\$200	\$375
Groove & Spline Only (no fabric)	Install your own fabric. Comes w/spline & spline tool	\$20	\$40	\$75	\$100
Cornice Hardware	Flat fee for spans up to 36". Over 36" is quoted per project	\$45 flat fee			
Aircraft Cable (for suspended mounts)	Comes w/self-locking devices for easy adjust of hanger loops	\$10 p/drop			
U-Channel Wood Frame/unattached	Finished, unattached & packaged for jobsite installation	\$8 p/linear ft.			
U-Channel Wood Frame/attached	Finished & attached to Tableaux	\$16 p/linear ft.			
Leveler Feet and/or Ceiling Spikes	For partition applications. Installed in border or frame	\$75 p/set			
Flat-iron or Angle-iron Metal Rail	For unsupported spans over 36" or more support when needed	\$12 p/linear ft.			
Oversize w/Mending (only avail on 3/4" & 1" thickness)	Pieces larger than max. single-board size can be mended together to look like one piece. Not available for Veneer	\$125 p/mend			

** Rush option may not always be available. Availability will be confirmed at time of approval. Other limitations may apply.

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SHIPPING PRICES

Size Category Chart

Dimensions in Inches (Width x Height or Height x Width) - Based on Largest Piece in Order

	8	12	16	20	24	28	32	36	40	44	48	54	60	66	72	78	84	90	96
8		A	A	A	A	A	A	A	A	A	B	B	B	B	B	C	C	C	C
12	A	A	A	A	A	A	A	A	B	B	B	B	B	B	C	C	C	C	C
16	A	A	A	A	A	A	B	B	B	B	B	B	C	C	C	C	C	D	E
20	A	A	A	A	B	B	B	B	B	B	C	C	C	C	C	C	D	D	E
24	A	A	A	B	B	B	B	B	B	C	C	C	C	C	C	D	D	D	E
28	A	A	A	B	B	B	B	C	C	C	C	C	C	C	D	D	D	D	E
32	A	A	B	B	B	B	C	C	C	C	C	C	C	D	D	D	D	D	E
36	A	A	B	B	B	C	C	C	C	C	C	D	D	D	D	D	D	D	E
40	A	B	B	B	B	C	C	C	C	D	D	D	D	D	D	D	D	D	E
44	A	B	B	B	C	C	C	C	D	D	D	D	D	D	D	D	D	D	E
48	B	B	B	B	C	C	C	C	D	D	D	D	D	D	D	D	D	D	E
54	B	B	B	C	C	C	C	D	D	D	D	D	D	D	D	D	D	D	E
60	B	B	C	C	C	C	D	D	D	D	D	D	D	D	D	D	D	D	E
66	B	B	C	C	C	D	D	D	D	D	D	D	D	D	D	D	D	D	E
72	B	C	C	C	C	D	D	D	D	D	D	D	D	D	D	D	D	D	E
78	C	C	C	C	D	D	D	D	D	D	D	D	D	D	D	D	D	D	E
84	C	C	C	D	D	D	D	D	D	D	D	D	D	D	D	D	D	D	E
90	C	C	D	D	D	D	D	D	D	D	D	D	D	D	D	D	D	D	E
96	C	C	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	F
108	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	F
120	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	F
132	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	F
144	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	E	F

Regions/Destination Table

Regions		Size Category								QUOTED PER PROJECT	Additional Pieces
		Based on largest piece in order (Up to 3 pieces included)									
		A	B	C		D		E			
I	TX	C/R	C/R	Com*	Res*	Com*	Res*	Com*	Res*		10 each
II	AL AR FL GA LA MS NC OK SC TN	\$39	\$49	\$135	\$155	\$140	\$200	\$220	\$290		10 each
III	IA IL IN KS KY MD MI MN MO NE OH PA VA WI	\$41	\$54	\$155	\$185	\$160	\$250	\$250	\$340		10 each
IV	AZ CA CO DE ND NJ NM NV RI SD UT WV	\$43	\$58	\$175	\$195	\$180	\$270	\$270	\$360		10 each
V	CT ID MA ME MT NH NY** OR VT WA WY DC	\$45	\$60	\$185	\$205	\$190	\$280	\$280	\$370		10 each
VI.	Canada: AB BC MB ON QC SK***	\$47	\$65	\$195	\$215	\$200	\$290	\$290	\$380		10 each
	AK, HI	\$69	\$94	\$245	\$265	\$280	\$370	\$370	\$460		15 each
		Quoted per project									

Liftgate Service	C/R	C/R	Com*	Res*	Com*	Res*	Com*	Res*	C/R	Additional Pieces
Driver will lower your shipment to ground level using a liftgate	N/A	N/A	N/A	N/A	\$75	\$75	\$75	\$75	-	N/C

Crate Only Cost (if using own shipper)	\$15	\$30	\$40	\$50	\$60	-	5 each
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* Shipping Address Destination Type (Commercial/Residential), as determined by shipping company.

** Additional \$150 shipping fee applies to the five boroughs of NYC.

*** Tableaux does not take responsibility for duties and taxes.



RESIDENTIAL RESELLER VOLUME SALES PROGRAM

Volume Level	Sales Threshold	Reseller Multiplier
Standard	Less than 75 sq. ft. sold	.35
Select	75 sq. ft. sold	.325
Preferred	150 sq. ft. sold	.30

PROGRAM DETAILS

1. Once you reach a *Sales Threshold* during the calendar year, your *Reseller Multiplier* discount can then be used for the remainder of that calendar year and will be valid through December 31st of the following year.
2. The Volume Level discount only applies to the product square footage as shown on the GSRP Price Chart. Options, surcharges, and shipping charges are not discounted.
3. Tableaux reserves the right to change the volume sales program at any time. All dealers will be informed of such changes within 90-days.

How to Estimate Retail Price & Calculate Your Reseller Cost

Look at your copy of the *Gross Suggested Retail Price (GSRP)* chart. Find the intersection of width and height for each item to determine its retail price. Example; 36" wide by 24" high = 450 or \$450 suggested retail.

Multiply 450 times your Volume Level Multiplier (shown in the table above), so $450 \times .35 = 157.50$. Your cost is \$157.50.

NOTE: Your multiplier does not apply to the **Options & Surcharges** section of the GSRP chart. Simply add any Options & Surcharge fees shown in the bottom table of the chart to your retail estimate. Options & Surcharge fees should be applied to each piece.

Shipping prices are listed on the back page of the GSRP chart and should also be considered in your retail estimate.

